



H2002: Section on Administration and Practice Management Program

Insurance Contracting: Setting Your Practice Up for Success

Saturday, October 21, 2023

7:30 AM	Breakfast*
8:00 AM	State of the Section* <i>Sue Kressly, MD, FAAP, section chair</i>
8:05 AM	Getting Your Data Ducks in a Row: Optimizing Contract Negotiation <i>Chip Hart</i>
8:45 AM	Finally at the Table: Managing Contract Negotiation <i>Susanne Morgana Brennan, MBA, PCMH, CCE</i>
9:20 AM	Meet the Board of Directors* <i>Moderator: Sue Kressly, MD, FAAP</i>
10:00 AM	Break*
10:10 AM	Understanding Business Implications: Navigating Possible Outcomes <i>Paul Vanchiere, MBA</i>
10:50 AM	Contracting Tips and Tricks: Practice Manager's Perspective <i>Kimberly Brennan, MBA, CMPE</i>
11:25 AM	Panel Discussion <i>Moderator: Sue Kressly, MD, FAAP</i>
12:00 PM	Adjourn

**This portion of the agenda is not designated for CME credit.*